



What is the Coaching Clinic®?

The Coaching Clinic® is a two-day seminar where executives, managers, HR professionals and leaders, learn crucial coaching skills and competencies. Individuals gain an in-depth understanding of the coaching process.

Benefits of the Coaching Clinic®

Through the Coaching Clinic®, organizations and individuals can:

- **Discover** coaching as a powerful model of management, mentoring and leadership.
- **Experience** and practice “state-of-the-art” coaching tools.
- **Learn** the structure and skills to immediately enhance performance.
- **Position** the organization for rapid growth.
- **Make** major advances in professional and personal connections as well as apply learning within the workplace immediately.

What will the Coaching Clinic® do for your organization?

The Coaching Clinic® effectively trains individuals in the skills necessary for coaching within an organization. It is a fully developed model, which managers, leaders and coaches can implement immediately in their organization to:

- **Promote innovation and accelerate results.**
- **Effectively develop and retain valuable organizational members.**
- **Improve organizational communication and team effectiveness.**
- **Deepen commitment to personal, professional and organizational goals.**

Who Should Attend?

This clinic is suitable for:

- Executives
- Managers
- Supervisors
- Human resource professionals
- Quality development professionals
- Leaders at every level who want to learn advanced communication and organizational leadership skills.

AGENDA

Day One

The Coaching Clinic: Being a Coach-

- **A Model of Trust and Creating a Coaching Environment**
- **Personal Paradigm Shifts**

The Five-Step Process of Coaching in the Workplace

- **The Coaching Conversation Model®**

Coaching Skills

- **Contextual Listening®**
- **Discovery Questioning®**

Day Two

The Coaching Clinic: Coaching Skills (continued)

• **Messaging- Acknowledging Personal Coaching Styles Inventory® (PCSI)**

- **Defining Your Personal Style & Recognizing The Styles of others**
- **Coaching In Organizations**

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Call for more information!

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